



GOVERNMENT OF KERALA
Stores Purchase (A) Department
CIRCULAR

No. A2/97/2016-SPD.

Dated, Thiruvananthapuram, 10th May 2022.

Sub:—Stores Purchase Department—e-Tender cum reverse e-Auction module in the Kerala e-procurement Portal—‘Tenders Kerala’—Adoption as an authorized mode of purchase by Government Departments—Instructions issued—Reg.

Ref:—G. O. (Ms.) No. 6/2017/E & IT dated 13-3-2017.

As per the Government Order above, sanction was accorded for the incorporation of e-Tender cum reverse e-Auction module in the Kerala e-Procurement portal. The Electronics and Information Department in Government has requested to issue orders for adopting this e-tender cum reverse e-Auction module in the Portal as an authorized mode of purchase by all the Government Departments.

The e-Tender cum reverse e-Auction facility provides the procuring bodies with the most competitive prices for their preferred products, pitching the suppliers directly against one another to see who can offer the lowest prices. The reverse auction process will be initiated after the L1 for a given tender has been finalized. The first online bid that comes in the system during the online reverse auction can be equal to the auction's start price (e-Tender-L1 Price), or lesser than the auction's start price by one decrement, or lesser than the auction's start price by multiples of decrement. In a reverse e-Auction the prospective suppliers

place lower and lower bids, competing against each other to see who can offer the lowest price. The suppliers compete in real time and provide opportunity for supplier to quote their most competitive price and help Government to save procurement cost.

As such, it is ordered that e-Tender cum reverse e-Auction module of the Kerala e-procurement Portal—Tenders Kerala shall be adopted as an authorized mode of Purchase for all Government Departments in addition to the regular e-Tendering facilities available in the portal. All Government Departments/Autonomous Bodies/Public Sector Undertakings/Government Agencies can make use of e-Tender cum reverse e-Auction module of purchase available in Kerala e-Procurement Portal as and when required, subject to the existing rules and regulations for procuring goods and services.

RAJESH KUMAR SINGH, I.A.S.,
Additional Chief Secretary,
Stores purchase Department.

To

All Heads of Departments and Offices/Public Sector Undertakings/
 Autonomous Bodies/Government Agencies etc.
 The Secretary, Kerala Legislature, Thiruvananthapuram (with C. L.).
 The Registrar General, High Court, Ernakulam (with C. L.).
 The Advocate General, Erakulam (with C. L.).
 The Registrar, Kerala Administrative Tribunal (with C. L.).
 Director, Kerala State IT Mission.
 The Principal Accountant General (Audit), Kerala,
 Thiruvananthapuram.
 The Accountant General (A & E), Kerala, Thiruvananthapuram.
 The Electronics and Information Technology Department.
 Information and Public Relations Department.
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